



EOI SCHEDULE

INVITING LOWEST QUOTATIONS FOR IMPORTING & PROCUREMENT OF SPRAYERS FROM THE MANUFACTURERS OF CHINA/TAIWAN FOR THE YEAR 2022-23

1. High pressure knapsack Sprayer plastic tank 20Ltrs capacity including pipe, Gun, pump, and all accessories without engine (suitable for Honda GX 25T SD Engine) minimum 20,000 no's per year along with cartoon box to be printed with our details and
2. A) Battery Sprayer, 2 in 1 operated 12 Volts 12 Amps., 20Ltrs., capacity, Single Motor with 5 Nozzles along with cartoon box to be printed with our details.

B) Battery Sprayer, 2 in 1 operated 12 Volts 12 Amps., 20Ltrs., capacity, Double Motor with 5 Nozzles along with cartoon box to be printed with our details.



ANDHRA PRADESH STATE AGRO INDUSTRIES DEVELOPMENT CORPORATION LIMITED

G1, G2, 101, Prime Hill Crest, Vaddeswaram, Guntur District, Andhra Pradesh State,
India.

Email: apagrosdmac@gmail.com, web site: www.apagros.org



A.P.S. AGRO INDUSTRIES DEVELOPMENT CORPORATION LTD.

Office:G1, G2, 101, Prime Hill Crest, Vaddeswaram, Guntur District, Andhra Pradesh State,
India

website: www.apagros.org, E.Mail: apagrosdmae@gmail.com

EOI SCHEDULE- I

Name of work: Inviting lowest quotations from the manufacturers of China/Taiwan for Importing and procurement of

1. High pressure knapsack Sprayer plastic tank 20Ltrs capacity including pipe, Gun, pump, and all accessories without engine (suitable for Honda GX 25T SD Engine) minimum 20,000 no's per year along with cartoon box to be printed with our details and
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Ref: Agros/FMD/Taiwan Sprayers/2022-23, dt.17-10-2022.

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1. Preamble:

The AP State Agro Industries Development Corporation Ltd., (APSAIDCLTD) a Government of Andhra Pradesh wants to establish Assembling Units of Taiwan Sprayers for supply the Taiwan Sprayers to the farmers in Andhra Pradesh state. Further, there is need to supply Battery Sprayers to small and marginal farmers at affordable prices. As such, the AP Agros wants to import and procure the following equipment from the manufacturers of China/Taiwan.

1. High pressure knapsack Sprayer plastic tank 20Ltrs capacity including pipe, Gun, pump, and all accessories without engine (suitable for Honda GX 25T SD Engine) minimum 20,000 no's per year along with cartoon box to be printed with our details and
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EOI Schedules & Price Quotes are invited for empanelment of supply of above equipments on cash and carry basis.

2. ELIGIBLE CONDITIONS FOR OFFERER(S) :

The tenderer shall provide satisfactory evidence acceptable to the Purchaser to show that-

- (a) He is a licensed manufacturer, who regularly manufactures the items offered and has adequate technical knowledge and practical experience.
- (b) He has adequate financial stability and status to meet the obligations under the contract for which he is required to submit a report from a recognized bank or a financial institution.
- (c) He has adequate plant and manufacturing capacity to manufacture and supply the items offered within the delivery schedule offered by him;
- (d) He has established quality control system and organization to ensure that there is adequate control at all stages of the manufacturing process.
- (e) a performance statement as in Annexure-3, giving a list of major supplies, effected in the recent past, of the items offered by him giving details of the purchaser's name and address, order No. and date and the quantity supplied and whether the supply was made within the delivery schedule;
- (f) a statement indicating details of equipment employed and quality control measures adopted
- (g) The supplier should have Export license.
- (h) The supplier should pay Rs.10,000/- (Rupees Ten thousand only) by way of DD in favour of APSAIDCLTD, payable at Vijayawada, India or to transfer equaling amount to the following account for participation of EOI process.

Account No.	:	013411100004650
IFSC Code	:	UBIN0801348
Bank Name	:	Union Bank of India
Branch	:	Ring Road Branch, Vijayawada Andhra Pradesh state, India.

In addition to the above, information regarding his capacity / capability, if required by the purchaser shall be promptly furnished by the tenderer. Tenderer not submitting the requisite information may note that his offer is liable to be ignored.

3. INSTRUCTIONS FOR SUBMISSION OF EOI SCHEDULE:

The supplier can quote through mail (apagrosdmae@gmail.com) or through their representative available in India.

- a. The authorized person representing the firm who is signing on the EOI documents and also participating in the EOI opening shall invariably attach a copy of authorization letter from the competent authority of the firm as per the Bye-laws of the firm / Company.

4. GENERAL TERMS AND CONDITIONS :

- a. The manufacturer should quote for supply of their each product to the following Sea Ports.
 - 1. Chennai Port
 - 2. Krishnapatnam Port
 - 3. Kakinada Port

4. Visakhapatnam Port

- b. The manufacture/Exporter can supply the following products.
1. High pressure knapsack Sprayer plastic tank 20Ltrs capacity including pipe, Gun, pump, and all accessories without engine (suitable for Honda GX 25T SD Engine) minimum 20,000 no's per year along with cartoon box to be printed with our details and
 2. A) Battery Sprayer, 2 in 1 operated 12 Volts 12 Amps., 20Ltrs., capacity, Single Motor with 5 Nozzles along with cartoon box to be printed with our details.

B) Battery Sprayer, 2 in 1 operated 12 Volts 12 Amps., 20Ltrs., capacity, Double Motor with 5 Nozzles along with cartoon box to be printed with our details.
- c. The supplier should emboss our Logo on each and every sprayer and also on cartoon box mentioned as follows (The cartoon box details will be provided at the time of MOU).



- d. The Expression of Interest (EOI) applications can be downloaded from AP AGROS official website: www.apagros.org
- e. The offerers (s) have to quote the prices only as per the technical specifications of their products mentioned in schedule of requirements in Dollars only.
- f. Negotiations will be held as per the decision of the Technical Committee at the address indicated in the data sheet. The aim is to reach agreement on all the points and sign a contract.
- g. The agreement period will be up to 31.10.2023 from the date of signing the agreement. No Escalation charges will be paid for supply of equipment during the agreement period.
- h. The equipment supplied must be covered with warranty for one year from the date of supply against any defective manufacture / workmanship etc.,
- i. If the supplying firms fail to supply the equipment within the scheduled time i.e. 21 (Twenty One) days from the date of receipt of purchase order, the action will be initiated as per procedure and alternate arrangements will be made.
- j. Liquidated damages will be levied at the rate of 0.5% of the total value of work per week up to a maximum of 5% in case of default in the supply of equipment as per schedule.
- k. The purchaser shall take out and keep in force the various insurances contemplated i.e., marine/theft/fire etc., from the port where the goods

dispatched i.e., from FOB to the port at which goods received i.e., to say the seller should hold responsible till the shipment i.e., (till the dispatch of goods).

- l. The manufacturer shall provide detailed operational and maintenance Manuals parts catalog (in the English language) at the time of supply. The firm should also supply and maintenance manuals to the Corporation
- m. The serial number and any other unique number indicated on the equipment should be communicated in advance.
- n. A.P State Agro Industries Development Corporation Limited reserves the right to award offered equipment either in part or full or to empanel on rate contract or follow any other suitable procurement procedure. AP Agros at its sole discretion and without assigning any reason thereof, reserves the right to accept / reject any or all bids at any state of the EOI process.
- o. AP Agros at its sole discretion has right to empanel more Offerer(s) other than the Offer found as L-1 also, so as to enable the corporation to ensure adequate supply of equipment on time as the equipment is required to be supplied within the season. Further, A.P Agros without assigning any reason thereof, reserves the right to accept / reject any or all offers at any stage of the EOI process.
- p. It is further to be agreed by both the parties that all differences and disputes if not resolved as above, shall be got remedied through the Court of Law of Vijayawada jurisdiction only.
- q. **EOI can be rejected if at any stage of the procurement process, it comes to knowledge that any Offerer(s) is involved in any fraudulent practice or misrepresentation of the facts or tried to influence the selection process or indulged in any corrupt activities in competing with others.**
- r. The manufacturer/supplier shall be liable for blacklisting and prosecution, if they fail to adhere to the above conditions.
- s. The approved firm / firms shall enter into an agreement with the Corporation duly incorporating all the above terms and conditions.
- t. The Offers received after due date and time & incomplete offers are liable to be summarily rejected.
- u. Bid from tenderer who have not purchased the Bid documents and their offer is not accompanied with Bid Guarantee are liable to be summarily rejected.
- v. When payment is made through letter of credit, LC opening charges will be on VC & MD, APSAIDC LTD.
- w. The Purchaser reserves the right to distribute the procurable quantity on one or more of the eligible tenderers. Zone of consideration of such eligible tenderers will be the right of the Purchaser.

5.PAYMENT PROCEDURE:

Purchaser shall arrange irrevocable letter of credit with a prime bank to be established in favour of seller for the full amount of the contract immediately upon the conclusion of each contract. Seller must receive the 1st irrevocable L/C within 15 days on signing. The amount of 1st L/C should be for 2000 numbers and the remaining should be on mutually agreed terms. 1st shipment will be within 15 days on receipt of L/C.

6.ACCEPTANCE OF TENDER:

- a. The Purchaser reserve the right to accept a tender for a part or whole of the quantity offered, reject any tender without assigning any reason and may not accept the lowest or any tender.
- b. Acceptance of tender will be communicated by mail.
- c. In case the date of tender opening falls on a Gazetted holidays or is subsequently declared as such, the tenders will be opened on the next working day at the fixed time.
- d. The tenderers should quote on the basis of instruction to tenders and General and Special condition of contract given in the Bid documents.
- e. The tender should be valid for a minimum period of 150 (One hundred Fifty only) days from the date of opening.
- f. Tenderer should enter agreement to the terms & conditions of the purchaser.

7. LAST DATE OF RECEIPT OF THE TENDERS:

Sl. No.	Description of Item	Cost of TENDER schedule	Sale of TENDER Schedules From – to	Last date for submission	Date of opening of Technical Quotations
1	High pressure knapsack Sprayer plastic tank 20Ltrs capacity including pipe, Gun, pump and all accessories without engine (suitable for Honda GX 25T SD Engine) minimum 20,000 no's per year along with cartoon box to be printed with our details.				
2	a) Battery Sprayer, 2 in 1 operated 12 Volts 12 Amps., 20Ltrs., capacity, Single Motor with 5 Nozzles along with cartoon box to be printed with our details. b) Battery Sprayer, 2 in 1 operated 12 Volts 12 Amps., 20Ltrs., capacity, Double Motor with 5 Nozzles along with cartoon box to be printed with our details.	Rs.10,000	18-10-2022 to 08-11-2022 up to 11.00 AM	08-11-22 up to 2.00 PM	08-11-2022 at 3.00 PM

8.PRICES:

The Prices stated include all costs of stamping, painting, marking, protection or preservation of the stores etc. any claim what-so-ever that may arise from the manufacture, packing, shipment, marking, or delivery of Dock and Harbor dues, port's rates, export taxes and other fees or charges, if any levied because of exportation.

9.SECURITY DEPOSIT:

A security deposit of Rs.5.00 Lakhs (Rupees Five lakhs only) will be provided to the Corporation and the same will be forfeited incase of delayed/non supply of items as agreed. The security deposit of Rs.5.00 Lakhs (Rupees Five lakhs only)will not carry any interest and will be paid at the time of MOU.

10.ARBITRATION:

In case of any dispute or difference arising out of the agreement between the two parties relating to any aspect of the agreement, the parties should attempt to settle the dispute through mutual and amicable discussions. If the dispute is not settled through such discussions, the matter shall be referred / settled as per provisions of Arbitration & Conciliation Act.1996. In the event of dispute, difference or a contention over the interpretation or meaning of the terms of the contract or reasonable inference there from, both parties shall promptly make endeavor to resolve the dispute or differences by mutual discussions and Agreement. Should the dispute or difference continue to remain unresolved, both parties each nominate a person to negotiate and reconcile the dispute or difference to resolve thereby the matter of contentions between the parties arising out of contract. In the event, that these persons referred to cannot Agreement, they shall nominate a neutral person to reconcile the dispute or difference. In case, the two persons cannot Agreement on 3rd Neutral person, or in the case of efforts of neutral person nominated by both the parties to resolve within 6 months did not fructify both parties to the contract should proceed to arbitration as provided herein:

- a. Pending resolution of any such claim or dispute, the seller and purchaser should perform their obligation as per the terms of contract.
- b. The Arbitration shall be at Vijayawada and all the proceedings should be in English language and the governing laws shall be in accordance with the law a suitable to the contract, the law of the country to be agreed to, and in conformity to the laws of country where the purchaser resides.
- c. The Aribtrator should be appointed and a mutual consent of both parties or by their agent and he the sole arbitrator should be preferably well versed with the technical know-how or well versed in the field neither employee nor agent of both the parties. He should be a an independent person.

11. Jurisdiction of Courts:

The court of the place from where the contract has been issued shall alone have jurisdiction to decide the issue if any dispute arising at of or in respect of contract.

12.PORT CONSIGNEE:

Materials are required to be shipped to the following port consignees in India.

The VC & MD
G1, G2, 101, Prime Hill Crest,
Vaddeswaram, Guntur District – 522502.
Andhra Pradesh State, INDIA
Mail ID: apagrosdmac@gmail.com

13.DELIVERY SCHEDULE:

The contractor shall supply material as specified in the schedule of the requirements minimum 21 (Twenty One) days from the date of purchase order.

Note: If there are any changes in terms & condition and adding of additional equipments in future will be intimated through our website only.

PLACE:

SIGNATURE OF THE OFFERER
WITH SEAL

DATE:

EOI SCHEDULE
CONDITIONS OF ELIGIBILITY FOR OFFERER(S)
(Attested copies of following to be enclosed)

1	EOI Reference	:	No: Agros/GS/Taiwan Sprayers/2022-23, dt.17-10-22	Page no
2	Name of the Manufacturing Company with its Regn. No. (copy of the manufacturing license to be enclosed)	:		
3	Status of Company	:		
	i)Registered Company	:		
	ii) Sole proprietorship firm (Name & address of the proprietor)	:		
	iii) Partnership firm (Partnership agreement, letter of consent as authorized by other partners to bid for this tender)	:		
	Private Limited Company (Certificate of incorporation and authorization from CEO, if not represented by CEO)	:		
4	Registered Address of manufacturing Unit	:		
5	Brief Profile of the firm	:		
6	Bank particulars for online transfer of amounts. a) Bank name & Branch b) Account number c) RTGS Number	:		
7(a)	Whether the firm is having Valid manufacturing license from the competent authority (copy to be enclosed)	:		

8	Proof of having sufficient No. of technicians with experience (List out details about names of persons / Experience / qualifications)	:		
9	Annual production capacity of the firm (Quantity and value for each equipment to be indicated)	:		
10	Turnover of the above material during last 3 years.	:	a.2019-20: b.2020-21 c.2021-22 :	
19	Name of contact person with address & Phone no.mail ID	:		
20	<p>Details of technical specifications of equipment quoted in price quote.</p> <p>1) High pressure knapsack Sprayer plastic tank 20Ltrs capacity including pipe, Gun, pump, and all accessories without engine (suitable for Honda GX 25T SD Engine) minimum 20,000 no's per year along with cartoon box to be printed with our details and</p> <p>2.A) Battery Sprayer, 2 in 1 operated 12 Volts 12 Amps., 20Ltrs., capacity, Single Motor with 5 Nozzles along with cartoon box to be printed with our details.</p> <p>2.B) Battery Sprayer, 2 in 1 operated 12 Volts 12 Amps., 20Ltrs., capacity, Double Motor with 5 Nozzles along with cartoon box to be printed with our details.</p>	:	<p>Yes/No</p> <p>Yes/No</p> <p>Yes/No</p>	
21	Manuals, parts catalogs, maintenance literature should be enclosed in Telugu language	:		
22	Export License No:	:		

Note:

1. All the columns of the EOI forms shall be duly, properly and exhaustively filled in all corrections if any must be signed by the Offerer(s) before submission itself. For filing faulty information, the EOI is liable for rejection. The Offerer(s) should sign on each and every page of EOI Schedules and on all the additional documents submitted along with EOI Schedules.
2. The Offerer(s) can enclose additional information, if any, relevant to the EOI separately
3. At the time of verification of EOI schedules, the original documents should be produced for verification.
4. Information furnished in the Data Sheet shall also be provided.

SIGNATURE OF OFFERER
WITH SEAL

Schedule of requirements

TECHNICAL SPECIFICATIONS OF FOLLOWING EQUIPMENT :

The manufacturers are requested to quote for the following equipments.

1	High pressure knapsack Sprayer plastic tank 20Ltrs capacity including pipe, Gun, pump and all accessories without engine (suitable for Honda GX 25T SD Engine) minimum 20,000 no's per year along with cartoon box to be printed with our details.
2	a) Battery Sprayer, 2 in 1 operated 12 Volts 12 Amps., 20Ltrs., capacity, Single Motor with 5 Nozzles along with cartoon box to be printed with our details.
	b) Battery Sprayer, 2 in 1 operated 12 Volts 12 Amps., 20Ltrs., capacity, Double Motor with 5 Nozzles along with cartoon box to be printed with our details.

PRICE QUOTE

ANNEXURE- III**PRICE QUOTE
Schedule**

Sl. No.	Description	Qty	Chennai Port (India) in Dollars	Krishnapatnam Port (India) in Dollars	Kakinada Port (India) in Dollars	Visakhapatnam Port (India) in Dollars
1	High pressure knapsack Sprayer plastic tank 20Ltrs capacity including pipe, Gun, pump and all accessories without engine (suitable for Honda GX 25T SD Engine) along with cartoon box to be printed with our details.	1 no.				
2	a) Battery Sprayer, 2 in 1 operated 12 Volts 12 Amps., 20Ltrs., capacity, Single Motor with 5 Nozzles along with cartoon box to be printed with our details.	1 no.				
	b) Battery Sprayer, 2 in 1 operated 12 Volts 12 Amps., 20Ltrs., capacity, Double Motor with 5 Nozzles along with cartoon box to be printed with our details.	1 no.				

Note:

1. The rates may be quoted for all the above equipment individually.
2. The basic rates quoted shall be inclusive of all Taxes / Duties / CESS / OCTROI / Loading etc. FOR delivery at end customer point. GST shall be shown separately
3. The rates and units shall not be over written. The rates and units shall always be both in figures and words.

Place :
Date

SIGNATURE OF OFFERER
WITH SEAL

DATA SHEET

Information to EOI applicant(s)

Clause Ref.	Description
1	<p>The name of the Client is :</p> <p>Vice Chairman & Managing Director APS Agro Industries Development Corporation Limited G1, G2, 101, Prime Hill Crest, Vaddeswaram Vaillage, Mangalagiri Mandal Guntur District – 522502, Andhra Pradesh, India.</p> <p>Email: apagrospehi@gmail.com Website: www.apagros.org</p>
2	<p>The Method of selection is :</p> <p>Quality-and Cost-Based Selection (QCBS)</p>
3	<p>The Edition of the Guidelines is :</p> <p>As furnished in the EOI schedule</p>
4	<p>Technical and Financial Schedules are requested Separately:</p> <p>Yes</p>
5	<p>The client will provide the following:</p> <p>Technical specifications of the</p> <ol style="list-style-type: none">1. High pressure knapsack Sprayer plastic tank 20Ltrs capacity including pipe, Gun, pump, and all accessories without engine (suitable for Honda GX 25T SD Engine) minimum 20,000 no's per year along with cartoon box to be printed with our details and2. A) Battery Sprayer, 2 in 1 operated 12 Volts 12 Amps., 20Ltrs., capacity, Single Motor with 5 Nozzles along with cartoon box to be printed with our details. B) Battery Sprayer, 2 in 1 operated 12 Volts 12 Amps., 20Ltrs., capacity, Double Motor with 5 Nozzles along with cartoon box to be printed with our details.
6	<p>The EOI submission address is:</p> <p>Vice Chairman & Managing Director APS Agro Industries Development Corporation Limited G1, G2, 101, Prime Hill Crest, Vaddeswaram Vaillage, Mangalagiri Mandal Guntur District – 522502, Andhra Pradesh state, India.</p>